

# TERMS - OPTIONS - EXTRAS - DEPOSITS - DISCOUNTS

## PRICE INCLUDES

charter of sailing boat, VHF and chart plotter, dinghy, kitchen utensils, pilote book, nav charts etc.

## OBLIGATORY

Transit log	up to 39 feet	100 €
	from 39 feet	120 €
	Lagoon 380	140 €
Tourist tax	7 kn / per person per day	aprox 1 €
	change of crew list during one week	15 €

(\*)Transit includes : cleaning, gas, underwater inspection, crew list, bedlinen and small towels

## ON REQUEST

outboard engine / week	70 €
skipper per day (payable in cash on spot)	120 € + food
hostess per day (payable in cash on spot)	120 € + food
spinnaker /gennaker per week	120€ charter/130€ F35/ 160€ F45
towel set (beach + small) / week (per person)	5 €
safety net	50 €
one way Dubrovnik - Kaštela/Trogir (check out friday at 16.00)	280 € +one day mooring fee Kašt./Trogir
fee for pets	25 €
snorkeling equipment 1set/week	10 €

## TRANSFERS (Max. 8 pax)

airport - Kaštela - airport	90 €
airport - Trogir - airport	90 €
airport - Dubrovnik - airport	130 €
Kaštela/Trogir - Dubrovnik	480 €
Harbour Split - Marina Kaštela	90 €

## DISCOUNTS

early booking (untill 31.01.)	10%
2 weeks	5%
3 weeks	10%
boat show (depending of the term of event)	5% to 10%
repeat client	5%
max. sum of discount	20%
discount one design fleet : early book till 31.12.10 (not for regatta)	10%

\*discounts are valid from the time of print and can be subject to change without further notice

## DOCUMENTS

skipper licence, VHF permit ( originals shown )

## REGATTAS

- \* must be specified before bookings confirmed
- \* ORC or IRC certificates possible on extra cost
- \* no discounts on regattas charter prices
- \* refundable damage deposit only by cash (nonrefundable deposit for regatas not possible)
- \* top racing sails possible on extra costs

## DAMAGE LOSS /WAIVER

Refundable security deposit	Nonrefundable	+ refundable
1000 €	140 €	100 €
1500 €	180 €	100 €
2000 €	220 €	100 €
2500 €	280 €	100 €

Refundable damage deposit payable by Amex, Visa, Mastercard and Cash.

\* All prices in EUR

\* check in : Saturday 17:00  
 \* check out : Saturday 09:00  
 \* one way check out Friday 16:00  
 \* one design fleet : obligatory return Friday 18:00

## PAYMENTS

50% - upon reservation  
 50% - 30 days before departure

